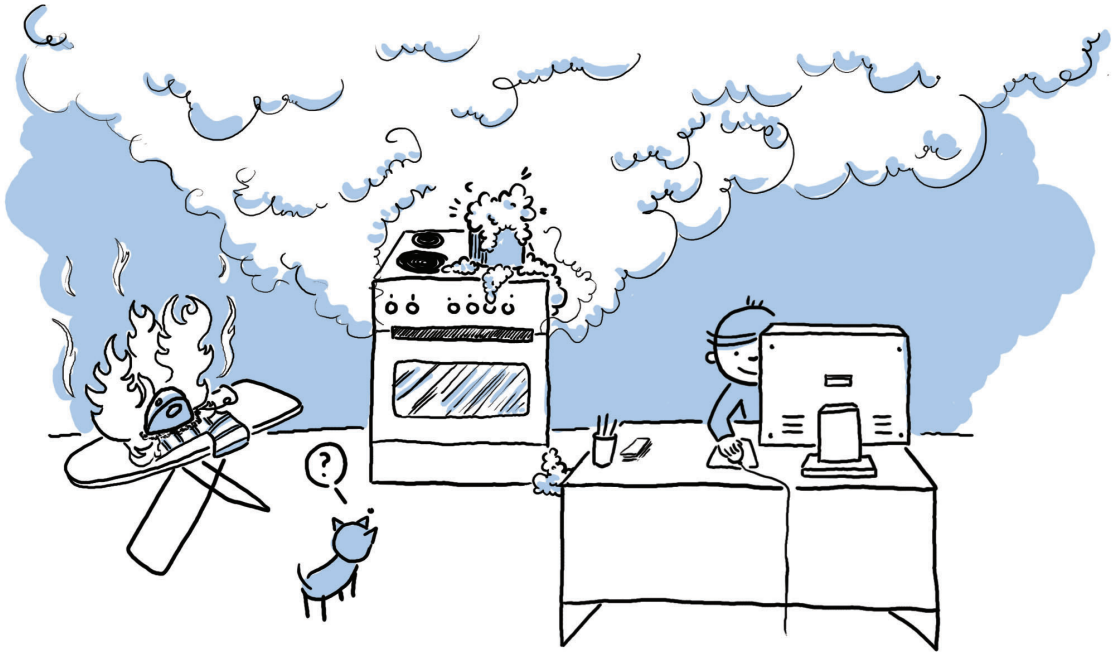


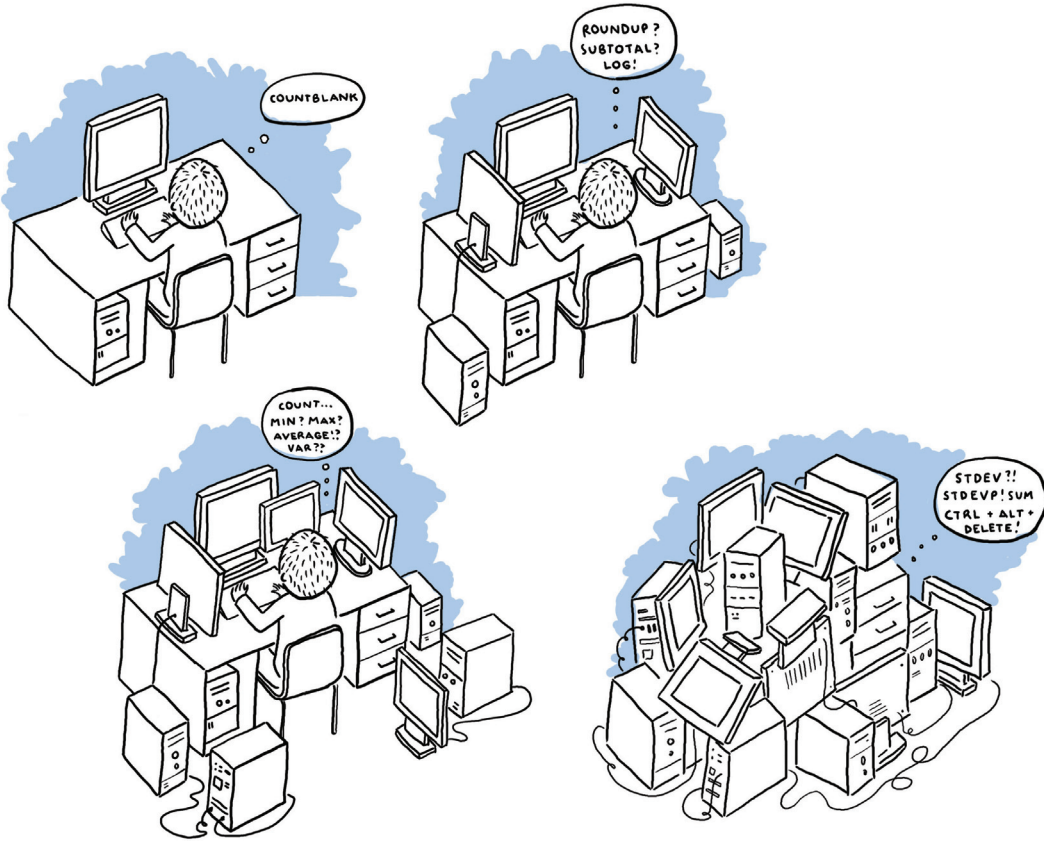


**partnersoft**<sup>®</sup>

individual information systems



Our systems  
can not cook  
or bake or iron.  
But they can do anything else.



ARE YOU REALLY FED UP WITH YOUR OLD SYSTEM?



**partnersoft**<sup>®</sup>

individual information systems

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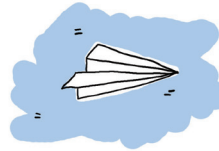
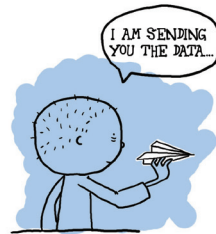
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Supporting our systems  
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Your own unique information system,  
nobody else has.™



# Your own unique information system, nobody else has.™

## WHY?

Do you have commercial representatives who travel the world and you don't know where they are and what they are doing right now, but they cost you a good amount of **money**?

Do your employees try to make you think they are **working hard**, but you are not so sure about it?

Are you fed up with finding out which of your employees has the information you need?

Do you employ crucial stuff... but if they vanished from one day to another you would be **in trouble** because noone knows about their agendas?

Until now you were comfortable with Microsoft Excel, and you had everything at hand. Are there already too many people, in your company? Do your tables reach **unmanageable size** and sharing data becomes a disaster?

Have you had enough of systems which have plenty of unknown limitations and useless functions, but none of those you need for everyday use?

Do you need a **smart thing** that you can use without a Master of Technology degree?

Do you use a gadget your neighbour's uncle had created, and even though it is not bad it is insufficient?

And – most of all – you are not in the mood to **support it anymore**?

Your own unique information system,  
nobody else has.™

## CHANGE IT!

If you are really seriously thinking of changing this situation, it means that your company truly needs its own information system. If the competition is pushing you, be sure that they have their own information system.

**Having your own information system is the simplest way how to cut costs, increase the production, and – most of all – let your company grow.**

Your own unique information system,  
nobody else has.™

## WE WILL CREATE A SYSTEM TAILORED FOR YOU WHICH:

Is **unique**, created according to your ideas. It is yours. You will be the owner of the proprietary right for the system, we stay only the authors. Nobody else will have the same system.

It is **modern**, it has been developed nowadays – the newest procedures and technologies are used.

It is **elaborated**, you have defined it yourself.

It is **simple to manipulate**, as it has only functions you need and use on a daily basis.

It is **safe**, only people in charge can get to the data. And they will see only what you let them. If somebody change the data, you will always know who was it and when.

It is **cheap** – you don't pay for the licence, either it's a user's, processor, heart of the processor licence or anything else. It is only yours. You can employ another 30 employees, you can establish branches in Bangkok, Dubai and Singapore without any additional licence costs. Your system is all yours.

It is **flexible**. Do you need to connect a barcode scanner, a special device, a PDA, a mobile phone or a GPS to your system? This is really no problem.

It is **friendly**. Do you need Your own information system, nobody else has™ to communicate with systems of your suppliers or customers? Do you want it to become a friend with your accounting system? We will integrate it in the way that there is no double work to do and that no conflicts arise.

Your own unique information system,  
nobody else has.™

## HOW IT WILL BE DONE?

We will come to you. We will ask you questions and you will answer them. We will write everything down and make sure that we understand you properly. Then we propose several solutions and you will choose one you will like best.

Afterwards, we start to create **Your own information system, nobody else has™** and you will watch us working all the time. First, we will test it at our place, then at yours.

We will adjust it to your environment. We will move your old data. We will train your stuff, and until they grow together, we will stay close to supervise. For us, it is automatic to support thee product, its development is a routine – because finally you start to do what you know best, and all of a sudden you find out that growing is no problem.



# Your own unique information system, nobody else has.™

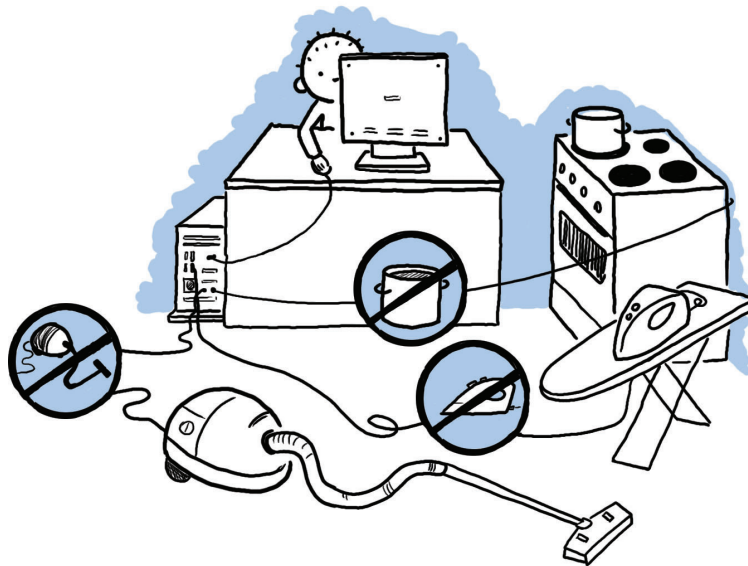
## WE HAVE REALISED

The firm **Jacob Fleming s r.o.** started with a few employees and to support the process, used a simple application with several screens. It was gradually growing, establishing several branches all over the world. As it was necessary to manage access to the data, be flexible at changes in the management structure, have a central stock for data, and register the communication with the client. We have established an information system replacing the original simple application and several others (MS Acces, MS Excel) containing functionality for all employees on each level of management and execution. This had increased effectiveness and transparency in all branches of the firm. Expressed in numbers it means, that the number of commercial occasions on a salesperson increased by 40 percent (which meant 4 percents increase in receipts, according to their 10 percents successfulness) and at the same time the costs for preparation of marketing materials and price offers decreased by more then 30 percents.

**Statistic office of Slovak Republic** used to stoch collected data on local computers into the tables MS Access. At the beginning of integration efforts to the EU, there was a requirement to centralize the data and improvement of a current situation, so that it could be proved to Eurostat that data collected in Slovak Republic are truthful, and ensured against theft and alteration. The information system we proposed and implemented contained secure access to the data, management of the system with a previous specification of a person and a manner of treating the data, and also quick treatment of a large amount of data and a work monitoring. The system we proposed is nowadays a main data collection system in the framework of Statistic office of Slovak Republic.

**Veterinary clinic EU-VET** had been succesfully using an information system based on the MS Access product for years, at their work. This system had been developed by one of the clinic owners, at the beginning of the veterinary practice. Even though it had been tailored to the needs of the clinic, in one moment it became ineffective, as it was missing those functions which were necessary for the growing clinic management. Therefore we implemented a new information system, using both time-proven functions of an old application, and modern elements of database application where finding a data is not a full-time job for an extra person, but only a matter several clicks.

# Systems of all departments, unite!™



# Systems of all departments, unite!™

## WHY?

Are your employees losing time by exchanging e-mails with their **assignments**?

Do you need to connect another system to your old one? Are you affraid that connecting them will take too much time and at the end it will turn out that it is a disaster?

Are you **losing time** switching from one application to another?

Do you keep same data in different places, while **noone knows** where to find those that are up-to-date?

Are you not aware of good operation and drop-outs of your equipment or a system?

Do departments in your company have different systems which don't communicate with each other and it costs you a lot of time and **patience**?

Are you short of an early warning system or a simple monitoring system?

Is a transfer of different assignments between departments slow and difficult to control?

Do your employees have to execute double work writing down the same data into different system?

Would you **really be happy** having no more trouble with it?

# Systems of all departments, unite!™

## CHANGE IT!

Fortunately, in electronic world anything can be connected with anything. It is important to be thorough. Through years of practice in the field, we have elaborated our own unique procedures assuring that system readiness tests will check every aspect of an integration and will minimize unwanted behavior.

**Such an approach is, according to the point of view price – performance definitely the best. The fact, that employees do not have to change their working style – they work the same way as before, just much quicker and more effectively, is beneficial, too.**

# Systems of all departments, unite!™

## BY INTEGRATING YOUR SYSTEMS A NEW ONE IS CREATED, AND:

It is **quicker**, which is the purpose. If it wasn't for quickness, there would be no point.

It is **more fluent**, the obstacles are eliminated, useless detours don't exist.

It is **simple to manipulate**, you will decide how you want to manipulate it.

It is **safe**, we get rid of security gaps.

It is **unique**, it is tailored for your environment and needs.

It is **modern**, we use the newest technologies.

It is **cheap**, because you don't buy new systems. We join those you already have.

It is **flexible**, you can demand joining any kind of system. There always is a solution.

It is **friendly**, we can make friends of any kind of system. As the time will fly you won't believe that some time ago they did not communicate.

# Systems of all departments, unite!™

## HOW IT WILL BE DONE?

How does it work? We will come to you. We will ask you questions and you will answer them. If it is necessary, we will meet your suppliers. We will go through your systems and create an overview. We will put our findings onto a paper and propose solutions. You will choose those you will like.

We will simulate your environment at our place, and integrate what needs to be integrated. We will verify if it works as it should, and afterwards we will apply it at your company. And you can all the time watch us working.

After the final implementation we will train your staff and hand you the documentation. Until you feel absolutely comfortable with the changes, we will stay behind you to help.

# Systems of all departments, unite!™

## WE HAVE REALISED

**The Statistic office of SR** uses input data from different institutions. Each institution used to send its data in its own format. That was often a cause of inconsistency of data, which didn't have a required shape and structure and filing them into the system of Statistic office of SR was complicated, sometimes even impossible. Therefore SO SR asked for an offline interface which could be used for collecting data from institutions in question. Our system fulfilled this requirement and, in a simple way, generated required patterns for different institutions which were then filed into the data space of SO SR for next treatment. First benefit of it was, that SO SR received more accurate data, no manual manipulation in filing data was necessary, and institutions in question received clearly defined interface, onto which they could adapt their own systems.

The company **Towercom a.s.** used a simple monitoring system to monitor 12 broadcasting and supporting equipments (sensors, rotors, heating and cooling equipments) of a satellite. The system was cranky, prone to hardware breakdowns and insufficiently flexible. The client required a new monitoring system which would stay error-free even under extreme external conditions, would announce the state of each required sensors and would be able to foresee a critical situation. Important thing is that the clients can adjust the parameters of monitoring all by themselves. System we created was modern, fully adjustable in parameters, multiple layer monitoring system which allowed comfortable monitoring to any number of operators. It was fully integrated to a supreme monitoring system of Towercom. This early warning system has considerably improved the fluency of operation of the satellite, and operators are informed about possible complications in advance. By keeping historical data it is later possible to find reasons of breakouts. The need for redundant supervision was fulfilled by integrating to the supreme corporate monitoring system.

The firm **Event Production** used a tailored information system which fully corresponded to the requirements in the framework of their production process. Nevertheless, it could not communicate with any of ERP system (complex corporate information systems). This caused a situation that some financial and personal data needed to be filed twice. As the client was not satisfied with the original ERP system and wanted to change it, we asked to wait some time first. We performed a market research of ERP systems and recommended an ideal product. We integrated a communication with it into an original information system. Therefore, the need for double data filing disappeared. Both employees of Event Production and their external suppliers conducting accounting procedures, had the same data to their disposal. Similarly, we integrated a communication with the system GEMINI, for the firm Event Production.

Better than average system.™



IS YOUR SYSTEM...



PERFECT?

WELL-ARRANGED?



QUICK?

EASY TO WORK WITH?



SAFE?

FRIENDLY?



# Better than average system.™

## WHY?

Do you already have an information system in the firm?

Are you more or less satisfied with it?

But **you don't tell** your friends, acquaintances or competition about it? Why?

Can you use it also without using a mouse?

Are there shortcut keys you **regularly** use? Can you create your own shortcuts?

Does it fill in values you already filled in in the past?

Do you sometimes need data from a **different screen** when filling in certain values?

Do you write data down on the paper, so that you can use them on a different place in the system?

Does your system contain every report (overview and ?? configurations) you need?

Do you, sometimes, **miss** couple of different function?

Do you sometimes feel tired of all that clicking?

Are you sure that your vulnerable data cannot be seen by an unauthorized person? And, don't you mind?

Is your system an average one or **better**?

Better than average system.™

## CHANGE IT!

The benefit is enormous – in reality, when working with an information system, you spend 50% of the time moving your hand from the keyboard to the mouse, which you use to click between different screens. To see, you can spend a half an hour doing your work, and every time you move your hand from the mouse to the keyboard or back, you take a note.

**There will be no time wasted on moves between a large number of screens and looking for data.**

Better than average system.™

# WE WILL MAKE AN EXCEPTIONAL SYSTEM OUT OF YOURS, WHICH:

Is **perfect**, thank to its details.

Is **well-arranged**, there is nothing more than you need (but things that are bothering you can vanish).

Is **simple to manipulate**, which is the purpose. Now you don't need more than one key to perform actions for which you needed a sheet of paper and a pen, or you had to click your wrist to death.

Is **secure**, we will not produce any security gap into your system (but we can get rid of existing ones, if necessary), we only use means of your today's system.

Is **modern**, we use the latest know-how.

Is **cheap**, we only improve what you already have.

Is **quick**, you don't have to repeat the same mechanic moves anymore.

Is **friendly**, its main task is to make your work simpler.

Better than average system.™

## HOW IT WILL BE DONE?

We come to your company and watch your everyday routine work. Not to bother you for long time, we sometimes ask you something and your people will answer our questions according to their working experience.

Afterwards, we elaborate a list of propositions, which will contain a supposed time saving (either for a person or for an operation – depends on a type of work), so that you can compare which one is more profitable for you.

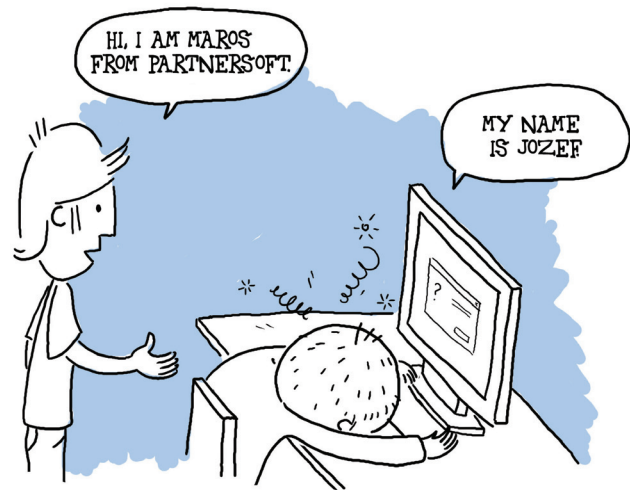
Better than average system.™

## WE HAVE REALISED

**Statistic office of SR** takes every year a survey SILC (Survey on Income and Living Conditions of households). This survey consists of three or four forms which are connected together. In past, an authorized employee had to fill in the form, then to switch to another window and by filling the identification data find an appropriate form connected with the first one. By a simple adjustment of the system we reached a situation where all this operation can be done by hitting one key. In reality, each form saved about 20 seconds, and that means more than 24 working hours for 4400 households.

The firm **Fleming Gulf FZE** used its information system for an e-mail communication with a client. The firm had a large number of clients, and salespersons had really often to click between screens to find an e-mail address and an e-mail itself. We have integrated shortcut keys and optimized clicking, so the salespersons saved around 20-30 minutes of a time at 90% of the most often working operations...

# Supporting our systems – you can always come to ask.™



# Supporting our systems – you can always come to ask.<sup>TM</sup>

## WHY?

Our support does not mean that a bored technician comes two weeks after calling a serious problem, but:

These are **trainings**, your people have to know the product they have in their hands, and know its possibilities.

These are **verifications**, we will test, whether your employees understand what we wanted to teach them in a training.

It is a **meaningful documentation**, written in a way that anybody could understand it.

It is a **supervision**, working with sharp data in a new environment is stressful. We help to overcome „delivery pains“ in the first weeks of a use of a new system in your firm.

It is a **human approach**, we understand, that everything cannot be written in a contract, neither it can be foreseen.

It is **money saving**, you pay only for what you need.

It is **speed**, we guarantee you a period of our feedback, recovery period of your system and the closure period of called problems.

It is **partnership**, its aim is to help you and release you from trouble.

It is **transparency**, you have an online overview of what is happening to your system, and what we are doing with it right now.

It is **simplicity**, if you don't feel like calling, never mind – you can use our web service application.

Supporting our systems – you can  
always come to ask.<sup>TM</sup>

## CHANGE IT!

**In business, Murphy's laws have double force.** One thing is to sign a contract in which you settle the rules, another thing is your confidence that your partner will keep the word and will not stand on pettiness.

**We pride on keeping long-lasting partnerships. We are interested in your success, which cannot be done without a functional information system.**



Supporting our systems – you can  
always come to ask.<sup>TM</sup>

## WE WILL SET IT IN THE WAY THAT SUITS YOU

Do you need somebody on the phone **24 hours a day**, 7 days in a week, 365 days in a year?

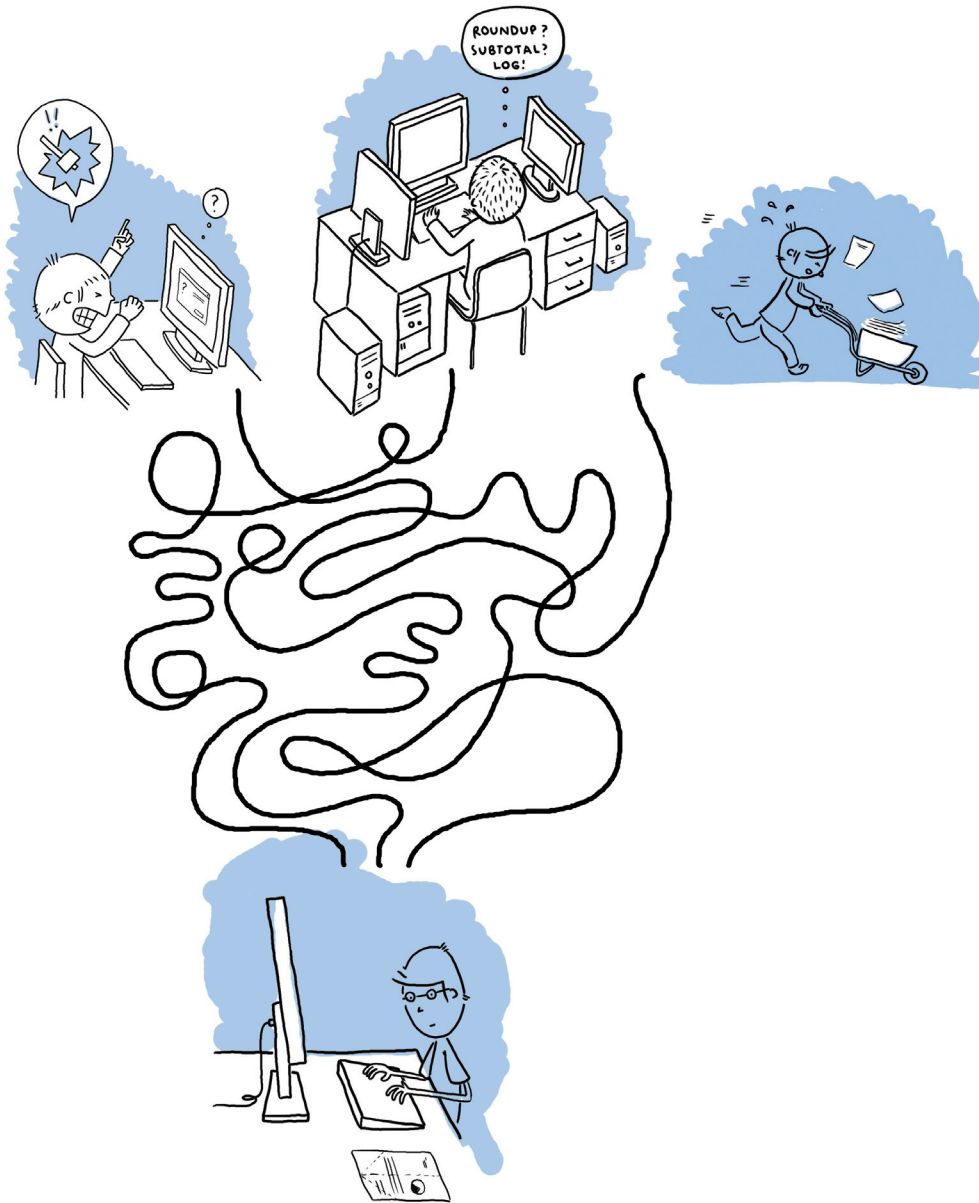
Only working days will do? Or only **weekends**?

Do you prefer communicating by e-mail or by a phone?

Do you want somebody to come for a **consult** every month?

Do you need to be informed about critical dropouts by an SMS or e-mail will be enough?

**How often** do you want us to recheck your systems?



Don't waist your precious time  
To find your bearings in the field  
Which does not make your income.

Leave it on us.

We are creating succesful systems for ten years.



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individual information systems



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We will stay at your side any time you will need us.

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